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**MPGC** Week 2019 Held in Conjunction with  
**Middle East Petroleum & Gas Week Events (MPGC 2019)**

Held Under the Patronage of  
**His Highness Sheikh Mohammed bin Rashid Al Maktoum**  
Vice President and Prime Minister of the UAE and Ruler of Dubai



**BLM**  
10-11 APRIL 2019  
Dubai, UAE

# THE EIGHTH BASE OIL & LUBES MIDDLE EAST 2019

10-11 April 2019, Dubai, UAE

## Managing Change and Identifying Opportunities in an Oversupplied Market

**April 9:** Global Finished Lubricants Course  
**April 10-11:** BLM Conference

### DISTINGUISHED PANEL OF CONFERENCE CO-CHAIRMEN AND SPEAKERS:

- **Mr. Burhan Al Hashemi**, Managing Director, ENOC Marketing, Emirates National Oil Company Limited (ENOC) LLC, UAE
- **Mr. Mohammed El Sadek**, Director - Lubricants Marketing, ENOC Lubricant, ENOC International Sales LLC, UAE
- **Ms. June Manoharan**, Managing Director, LUKOIL Marine Lubricants, UAE
- **Ms. Geeta Agashe**, President, Geeta Agashe & Associates, LLC, USA
- **Mr. Thangavel Rathina Kumar**, Senior Technical Support Manager, Lubricant Division, ADNOC Distribution, UAE
- **Mr. Milind Phadke**, Director, Energy Practice, Kline & Company, USA
- **Mr. Eduard Gracia**, Principal, A.T. Kearney Middle East LLC, UAE
- **Mr. Abudi Zein**, CEO, ClipperData, USA
- **Mr. Sanjaat Jain**, SVO & Electrification Technical Specialist, JLR SVO Powertains; Director, PRSV Design, Powertrain Engineering Consultants, UK
- **Mr. Patrice Estouieg**, Product Line Manager, IEO-Specialties Additives Europe, Africa, Middle-East, Chevron Oronite, France
- **Mr. Daniel Colover**, Market Engagement Manager, Middle East, S&P Global Platts, UAE
- **Mr. Kerem Tercan**, Division Manager, Ekin Kimya, Turkey
- **Mr. Benoît Mahe**, Senior Consultant, Energy & Environment Practice, Sia Partners Europe

This is only a partial list of speakers. The final agenda will feature additional base oil industry specialists. Speakers & sessions are subject to change.

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about the conference

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## HOST



**ENOC Group** (Emirates National Oil Company) is a leading integrated international oil and gas player operating across the energy sector value chain. As a wholly owned entity of the Government of Dubai, and integral to the Emirate's success, ENOC owns and operates assets in the fields of exploration & production, supply & operations, terminals, fuel retail, aviation fuel and petroleum products for commercial & industrial use. The Group's general business operation includes automotive services, non-fuel F&B retail and fabrication services. Servicing thousands of customers in over 60 markets, the Group employs a workforce of over 11,000 employees and is deploying its world-class customer service, latest innovations and technologies and best practices to empower the UAE's social and economic development. For further information, please visit: [www.enoc.com](http://www.enoc.com)

## ORGANISER



**Conference Connection** provides a global B2B platform for knowledge exchange, business interaction and networking through high profile flagship conferences, executive briefings, courses and professional training. Its industry verticals include oil and gas, maritime, aviation, legal and financial sectors, with leading edge business content and strategies delivered through linkage commercial, professional and policy groups worldwide. Founded in 1994, the group has delivered iconic and specialised events for the global oil and gas markets and has organised the Middle East Petroleum & Gas Conference annually since 1993. For full list of its conferences, courses and activities, visit [www.connection.org](http://www.connection.org) or email [info@cconnection.org](mailto:info@cconnection.org)

## THE EIGHTH EVENT ON MIDDLE EAST BASE OIL & LUBES

Conference Connection is pleased to present the **8th ANNUAL BASE OIL AND LUBES MIDDLE EAST CONFERENCE (BLM 2019)**, which will be held on 10-11 April 2019 at the Intercontinental Dubai Festival City, Dubai, UAE.

Hosted and Sponsored by **Emirates National Oil Company (ENOC)**, the event will continue to build on last year's success and strong performance. The agenda will provide a good spread of topics, high caliber speakers, quality presentations, premium networking opportunities and will act as a platform for the exchange of ideas, information and discussion for the base oil and lubricant industry.

The **BLM series** is held alongside the **Middle East Petroleum and Gas Conference (MPGC)**, the Gulf region's longest running annual oil conference organized by Conference Connection. First launched in Bahrain in May 2012 with the 20th annual MPGC, BLM was held in Abu Dhabi in 2013, 2015, 2016 and 2018, and Dubai for 2014 and 2017. BLM returns to Dubai in 2019 with the 27th annual MPGC.

Leveraging on strong NOC-MPGC relationships, BLM has enjoyed the patronage and support of the Bahrain National Oil Company, Abu Dhabi National Oil Company and Emirates National Oil Company as hosts. Continuing its focus on the global base oil business, BLM provides both knowledge sharing and networking opportunities, with participation from leading producers, suppliers, manufacturers, re-refiners, traders and end-users from twenty-five countries. Do not miss this excellent opportunity to be part of this exclusive gathering of high level executives. Fax in your registration form or register online at [www.baseoilubes.com](http://www.baseoilubes.com) now!



This comprehensive 1-day training course will help participants get familiar with the entire GLOBAL finished lubricants value chain. This training will be of interest to beginners as well as to intermediate level participants. It will also provide new and interesting take-a-ways for experienced industry professionals.

# GLOBAL FINISHED LUBRICANTS VALUE CHAIN (GLV)

9 April 2019 • Dubai, UAE

## WHO SHOULD ATTEND

This course will be of interest to:

- Lubricant Basestock Refiners
- Basestock Marketers
- Basestock Traders
- Basestock Buyers & Sellers
- Lubricant Blenders & Formulators
- Lubricant Marketers
- Lubricant Additive Companies
- Private Equity Partners
- Investment Bankers
- Technology Providers

From a functional standpoint, this training will be beneficial to:

- Marketing • Sales • Advertising & Promotion
- Supply Chain • Accounting • Finance • Trading
- R&D • Formulators • Analysts • Competitive Intelligence • Market Research • Environmental Health & Safety teams

## COURSE DIRECTOR



**Geeta S. Agashe** (President of Geeta Agashe & Associates, LLC), is a globally renowned and recognized expert in the entire finished lubricants value chain including lubricant basestocks (paraffinic, naphthenic, aromatic, Gas-To-Liquid, as well as synthetic), lubricant and fuel additives, finished lubricants, waxes (both petroleum and synthetic incl. Gas-To-Liquid), process oils and other specialties. Prior to starting her own consulting firm in 2015, Geeta spent 19+ years heading the Energy Practice of Kline & Company, Inc. She has also worked at KPMG in their Management Consulting Division, PTC International in their Gasoline Division, and Bharat Petroleum in their Lubricants Marketing Division.

She is a reputed speaker and thought leader having presented and chaired at numerous Conference Connection, ICIS, Asian Fuels & Lubes, AFPM, STLE, NLGI, UEIL and other leading industry conferences. Geeta is a sought after leader and quoted in all important industry publications including LubesNGreases, Fuels & Lubes Asia, Infineum Trends, Chemical Reporter, LubesReport and others. In addition to her industry expertise, Geeta brings strong functional skills including Strategy, Supply Chain, Benchmarking, M&A support including due-diligence, Market Research, Pricing, and others. Geeta lives in New Jersey, USA.

## COURSE (1 DAY)

## COURSE OUTLINE

### MODULE I: FUNDAMENTALS OF THE GLOBAL LUBRICANT BASESTOCK INDUSTRY

- Different Types of Basestocks
  - API Paraffinic Group I, II, II+, III
  - API Group IV
  - API Group V
  - Gas To Liquid (GTL) Basestocks
  - Bio based Basestocks
  - Re-Refined Basestocks
- Different Manufacturing Processing Schemes
  - Solvent extraction
  - Hydrotreating
  - Hydroisomerization
  - GTL
  - Others
- Manufacturing Cost Economics
- Supply and Demand
- Global Trade Flows
- Pricing Factors
- Future Outlook

### MODULE II: FUNDAMENTALS OF THE GLOBAL LUBRICANT ADDITIVES INDUSTRY

- Different Additive Chemical and Function Classes - why and where are they used?
- Leading Suppliers of Lubricant Additives
- Supply and Demand
- Pricing Factors
- Future Outlook

### MODULE III: FUNDAMENTALS OF THE GLOBAL LUBRICANTS INDUSTRY

- Size of Global Lubricants Industry by:
  - Market Segment (Commercial Automotive, Consumer Automotive, Industrial Oils & Fluids)
  - Products

- Geography (Asia, North America, South America, Europe, Africa, Middle East)
- Different Types of Lubricants
  - Passenger Car Motor Oil (PCMO)
  - Heavy Duty Motor Oil (HDMO)
  - Motorcycle Oils (MCO)
  - Hydraulic Oils
  - Gear Oils
  - Greases
  - Metalworking Fluids (Removal, Treating, Protecting and Forming)
  - Industrial Engine Oils (Marine, Railroad, Aviation Piston, Natural Gas)
  - Process Oils (Aromatic, Treated Aromatics, Naphthenics, Paraffinics)
  - Compressor and Refrigeration Oils
  - Turbine and Circulating Oils
  - Hydraulic and Transmission Fluids
  - Automatic Transmission Fluid (ATF)
- Conventional, Synthetic and Semi-synthetic/Synthetic Blend Lubricants and Green/Biodegradable Lubricants
  - Typical Formulation Approaches
  - Positioning
  - Pricing
- Leading Global and Regional Marketers and their Key Strategies
- Key Demand Indicators
- Pricing Factors
- Future Outlook

These training modules will be interactive and there will be Q&A along the way in each session.

**REGISTRATION: 8:00A.M.**  
**SESSIONS: 9:00A.M. TO 5:30P.M.**  
**LUNCH: 12:30P.M. TO 2:00P.M.**  
**REFRESHMENTS WILL BE SERVED MID-MORNING & MID-AFTERNOON**



## CONFERENCE AGENDA

WEDNESDAY, 10 APRIL 2019

**8.00 a.m. Registration and Morning Coffee**

**9.00 a.m. Co-Chairpersons' Welcome**

**Mr. Mohammed El Sadek**, Director  
- Lubricants Marketing, ENOC  
Lubricants, ENOC Marketing LLC, UAE

**Ms. Geeta Agashe**, President, Geeta  
Agashe & Associates, LLC, USA

**9.15 a.m. Opening Remarks**

**Mr. Burhan Al Hashemi**, Managing  
Director, ENOC Marketing, Emirates  
National Oil Company Limited (ENOC)  
LLC, UAE

**9.25 a.m. Crude Oil Trends and Impact on Base Oil Markets**

- Rising US crude oil production and its impact on global oil markets
- The role of OPEC in 2019
- IMO 2020 and its potential consequences

**Mr. Daniel Colover**, Market  
Engagement Manager, S&P Global  
Platts, UAE

**10.00 a.m. Morning Coffee Break**

**10.30 a.m. Horizon 2025: The Market for Middle East Base Oils Producers in the Next 5-7 years**

- Global demand trends in the recent past and for the next few years
- Global supply trends and forecast trade balances across the major regions
- The Middle East base oils market: country markets' characteristics, growth trends and export markets in Africa and Asia

**Mr. Eduard Gracia**, Principal, A.T.  
Kearney, UAE

**11.00 a.m. Potential Disruptors to the Global Lubricants Industry**

**Ms. Geeta Agashe**, President, Geeta  
Agashe & Associates, LLC, USA

**11.30 a.m. Global and Long Term Lubricant Market Outlook**

**Mr. Benoît Mahe**, Senior Consultant,  
Energy & Environment Practice, Sia  
Partners, Europe

**12noon Lunch**

**1.15 p.m. Afternoon Session Chairmen's Remarks**

**1.20 p.m. Challenges & Opportunities in India Lubricants Market**

**Mr. Milind Phadke**, Director, Energy  
Practice, Kline & Company, USA

**1.50 p.m. Update on New Group II and Bright Stock Production in the Middle East**

*Speaker to be advised*

**2.20 p.m. Future Mobility: Impact of Emissions Standards on Efficiencies, Oils and Lubricants**

- High Efficiency Combustion Engines, E-mobility and Future of Engines

**Mr. Sanjaat Jain**, SVO & Electrification  
Technical Specialist, JLR SVO  
Powertains; Director, PRSV Design,  
Powertrain Engineering Consultants, UK

**3.00 p.m. Afternoon Coffee Break**

**3.30 p.m. Why Passenger Car Motor Oil Is No Longer The Best Choice For Four Stroke Motorcycles**

- Impact of Engine Design on the Lubricant
- Emerging Change in Motorcycle Oils
- Performance of Dedicated Motorcycle Oil vs Passenger Car Motor Oil

**Mr. Patrice Estouieg**, Product Line  
Manager, IEO-Specialties Additives  
Europe, Africa, Middle-East, Chevron  
Oronite, France

**4.00 p.m. Turkey Lube Market Development and Opportunities**

**Mr. Kerem Tercan**, Division Manager,  
Ekin Kimya, Turkey

**4.30 p.m. End of Day One**





## THURSDAY, 11 APRIL 2019

**8.00 a.m. Morning Coffee**

**9.00 a.m. Co-Chairmen's Opening Remarks**

**9.10 a.m. IMO 2020 and Impact on Marine Oils**

**Ms. June Manoharan**, *Managing Director, LUKOIL Marine Lubricants, UAE*

**9.40 a.m. Auto Engine Oils Specifications' Future - A Formulator's Perspective**

- An update on API/ACEA/OEMs quality upgradation
- Factors responsible for quality upgradation
  - Fuel economy
  - Emission norms
  - Engine hardware improvement
  - Engine oil volatility & extended life
  - Fuel quality
  - Engine durability
- Impacts on formulations
  - Base oils
  - Additives

**Mr. Thangavel Rathina Kumar**, *Senior Technical Support Manager, Lubricant Division, ADNOC Distribution, UAE*

**10.20 a.m. Morning Coffee Break**

**10.50 a.m. The Rise Of Class II - Trends In Base Oil Cargo Flows**

- Changes in US exports of base oils
- Deliveries of US-manufactured base oils to Middle Eastern buyers
- The counter-flow: Exports of Middle Eastern base oil to the US

**Mr. Abudi Zein**, *CEO, ClipperData, USA*

**11.20 a.m. Open Forum - Base Oil Migration in the ME: Are Lubricants Marketers Ready?**

*(All Speakers and Delegates are invited)*

**12noon Summary and End of Conference**

**1.00 p.m. End of Conference**

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## MIDDLE EAST PETROLEUM & GAS WEEK EVENTS

**MPGC**  
*Week* **2019**

**BLM 2019** is held during MPGC Week 2019 which will bring together seven optional events and will feature product conferences, executive briefings and workshops.

**07-09 April 2019**

**ANCHOR EVENT:**

27<sup>th</sup> Annual Middle East Petroleum & Gas Conference (MPGC)

**6-7 April 2019**

Middle East Petroleum Insiders Briefing (MPI)

**6-8 April 2019**

Production Sharing Contracts (PSC)

**9 April 2019**

Global Finished Lubricants Value Chain (GLV) Course

**10-11 April 2019**

8<sup>th</sup> Annual Base Oil & Lubes Middle East Conference (BLM)

Blockchain for Oil and Gas

Middle East Gas Insiders Briefing (MGI)

*All events are individually priced & bookable separately with joint attendance discounts!*

For queries and registrations, visit [www.cconnection.org/events/mpgcweek2019/](http://www.cconnection.org/events/mpgcweek2019/) or email [info@cconnection.org](mailto:info@cconnection.org)



## SPONSORSHIP OPPORTUNITIES: STRENGTHEN & SHOWCASE YOUR BRAND, PRODUCTS AND SERVICES AT BLM 2019

As the premier and dedicated Base Oil & Lubricants conference in the Middle East, the **Eighth Base Oil & Lubricants Middle East 2019** will provide the ideal opportunity to enhance your company's profile and brand recognition while increasing your business potential through direct exposure to a diverse audience from the global base oil & lubricants industry including key decision makers, senior executives and deal makers in one location!

The organisers are inviting endorsement and support for the conference through corporate sponsorships and hosting of various functions. Key sponsorship opportunities include:

- Corporate sponsorships
- Conference Documentation
- Ballroom Collaterals
- Hosting of Official Functions
- Corporate Gifts
- Exhibit Table Top

For queries on sponsorship & exhibition opportunities, value & benefits to your organisation, please contact (65) 6338 0064 or email [alycia@cconnection.org](mailto:alycia@cconnection.org)

## THE BLM ADVISORY COMMITTEE:

- **Dr. Nadim Najim**, *Senior Consultant - Lubricants & Base Oil, USA*
- **Ms. Geeta Agashe**, *President, Geeta Agashe & Associates, LLC, USA*
- **Dr. H E Henderson**, *President, K & E Petroleum Consulting, LLC, USA*
- **Mr. Mohammed El Sadek**, *Director - Lubricants Marketing, ENOC Lubricants, ENOC Marketing LLC, UAE*
- **Dr. Saleem Al-Ahmed**, *Global Sales Director, CPI Fluid Engineering, Lubrizol Corporation, USA*
- **Mr. Binsu Joy**, *Category Manager Base Oils, Europe & AMEP, Chevron, UAE*
- **Ms. Vimla Mulchand**, *Chief Executive, Conference Connection, Singapore*
- **Ms. Abby Seah**, *General Manager, Conference Connection, Singapore*

## WHO SHOULD ATTEND

This conference will satisfy the information needs of base oil manufacturers, exporters, importers, additives manufacturers & suppliers, blenders, lubricants traders/retailers, re-refiners, shipping companies, storage companies, lubricant packaging companies, consultants, marine oil manufacturers and traders, original equipment manufacturers, surveyors, clearing agents and others related to the industry such as:-

- Chairman • Presidents • CEOs • Managing Directors • Executive Directors • General Managers • Vice Presidents
- Corporate Planners • Business Development Managers • Business Advisors • Sales & Marketing Managers
- Marketing & Procurement Managers • Export Managers • Regional Managers • Products Development Managers
- Licensing Managers • Operation Managers • Refinery Managers • Hydroprocessing Technology Managers
- Category Managers • Export Directors & Managers • Supply & Distribution Managers • Trade Managers • JV Managers
- Finance & Commercial Managers • Superintendents • Senior Electrical Engineers • Senior Process Engineer
- Senior Engineer Operational Planning • Planning & Economics Engineer • Senior Planning & Prog Analyst
- Principal Consultant • Monitoring Specialist • Additives Managers • Fuels & Lubricants Managers • Lube Plant Managers
- Process Managers/Technologists • Marketing/Commercial Managers • Projects Directors
- Lubricant Supply Chain Managers • Lubricant Technology Manager • Technical Managers • Base Oil Managers
- Blending Managers • Lube Retail Managers • Quality Control Managers • Lube Traders & Brokers • Lube Analysts/Consultants
- Government Policy Planners • Procurists • Production Forecaster • Senior Chemists

## THE BLM ALUMNI

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Chevron Corporation  
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Chevron Oronite  
Cockett Group  
Cockett Marine Oil (Asia) Pte Ltd  
Columbia Petro Chem Pvt Ltd  
Cosmo Oil Co Ltd  
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DYM Resources GmbH  
East African Gas Oil Limited  
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Geeta Agashe & Associates Inc  
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General Petroleum Products  
Geo Chem Middle East  
German Mirror Lubricants & Greases Co.

Gilda Tar General Trading  
GS Caltex Corporation  
Gulf Chemicals & Industrial Oils Co  
Gulf Leader General Trading FZE  
Gulf Oil Lubricants India Limited  
Gulf Petrochem  
Hawk Petroleum Pte Ltd  
Hindustan Petroleum Corporation Ltd  
Idemitsu Kosan Co Ltd  
IFP Petro Products Pvt. Ltd.  
Inatech MEA FZ-LLC  
Independent Petroleum Group  
Indian Oil Corporation Ltd  
Ismail Al Khaja & Sons Group  
Istidamah Environmental Solutions  
Jeyenkay Petrogels Pvt Ltd  
John Coxon & Associates  
Jordan National Lube Oil Co  
JX Nippon Oil & Energy Corporation  
K & E Petroleum Consulting, LLC  
Kandiss Impex Pvt Ltd  
KB Petrochemical Industries  
Kline Asia  
Kline & Company Inc  
Kline India Research & Consulting Pvt Ltd  
Kuwait Lube Oil Company  
Kuwait National Petroleum Co.  
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Machinery Lubrication  
Maestro Oil & Gas Solutions (MOGAS)  
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Maher Petroleum DMCC  
Malok Trading Ltd  
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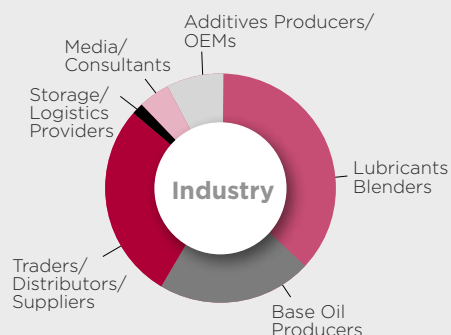
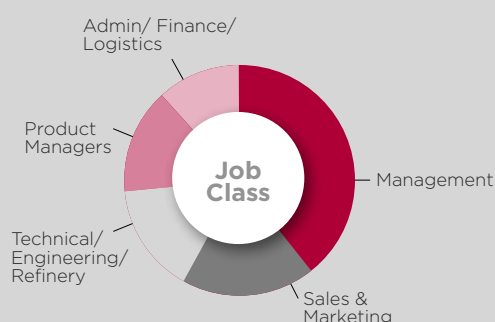
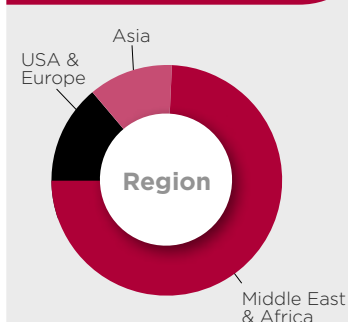
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Total Marketing Middle East FZE  
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Tykhe Chemicals Private Ltd  
United Grease & Lubricants LLC  
United Lube Oil Company Ltd  
Vista Energie  
Vitol Dubai Ltd  
Vopak Middle East



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## ATTENDANCE



Organised by:



## 5 EASY WAYS TO REGISTER

### BASE OIL & LUBES MIDDLE EAST 2019



#### MAIL

The Conference Connection Inc.  
Raffles City P O Box 1736 Singapore 911758



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Singapore  
(65) 6338 0064



#### FAX

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(65) 6338 4090



#### EMAIL

blm@cconnection.org



#### WEB

www.baseoilubes.com

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#### Dates & Venue:

**10-11 April 2019**  
**InterContinental Dubai Festival City,**  
**P.O. Box 45777, Dubai United Arab Emirates.**  
**Tel: + 9714 701-1111 Fax: + 9714 232 9095**  
**Website: www.ihg.com**

#### Registration Fees:

**Full Fee: US\$1,495** per person  
**Early Bird Fee\*: US\$1,295** per person  
*(payment by 21 February 2019)*  
**Alumni Early Bird Fee: US\$1,195** per person  
*(payment by 21 February 2019)*  
**Alumni Fee: US\$1,295** per person  
**Team Fee\*\*: US\$950** per person  
**Joint Attendance Fee: US\$1,095** per person  
*(for all registered MPGC 2019 delegates)*  
**Lubezine Member Fee: US\$1,095** per person  
**Lubezine Subscriber Reference No:**

\* With registration & payment received by 21 February 2019

\*\* For the second and subsequent delegate from the same company and billing address. Not valid with other discounts i.e. full fee applicable for first person.

Fees include participation at all sessions, daily lunch & coffee breaks and a set of conference documentation per person.  
**Travel, accommodation and visa costs are not included.**

#### Enquiries & Registrations:

The Conference Connection Inc., PO Box 1736, Raffles City, Singapore 911758 or BLM 2019 Secretariat: 135 Middle Road, #05-01 Bylands Building, Singapore 188975.  
Tel: (65) 6338 0064 Fax: (65) 6338 4090  
Email: info@cconnection.org  
Website: www.cconnection.org

#### Registration Conditions:

- All registrations must be on the prescribed form or in writing and will be on a confirmed basis unless otherwise notified in writing.
- The organizers reserve the right not to accept prior and on-site registrations without payment.
- Delegates whose payments are not received before the event are required to furnish proof of payment on-site.
- Staff at the event will request a credit card guarantee without proof of payment.
- The organizers reserve the right to impose conditions of entry for walk-in delegates.

#### Payments:

- All payments are to be made in advance of the conference in US Dollars by Inter-Bank transfers. (Bank details will be provided upon receipt of registration).
- Please quote event name, invoice number and delegate number for bank transfers. Please instruct your bank to remit the full amount, nett of bank charges.

#### Cancellation & Substitution:

- Cancellations notified in writing by letter and acknowledged by **20 March 2019** will be levied an

administrative fee of 5% for paid cancellations and 10% for unpaid cancellations.

- Paid and unpaid cancellations notified and acknowledged between **20 March -27 March 2019** will be given a 50% refund and one set of the conference documentation (post event).
- No refund will be given after **27 March 2019** but delegates can be substituted if the organizers receive prior notification at least 2 weeks prior to the conference.
- For registrations **invoked and unpaid** but subsequently cancelled after **27 March 2019**, 50% the invoiced fees will be charged and one set of conference documentation will be given (post event).

#### Hotel Accommodation & Visa Application:

Delegates will be responsible for their own hotel and visa arrangements. Official conference participants for **MPGC Week 2019** events qualify for special discounted rates. Simply request for a FastFax Hotel Reservation Form upon registration.

#### Visa Application & Procedures

Please check with your travel agents or with the relevant embassy in your country of residence. If required, delegates may request for a letter of invitation for their visa application.  
**Please do not send visa applications to the organizers**

#### Data Protection:

Any client information (name, address and contact details) obtained during your registration/order will be added to our database and may be used by Conference Connection to provide you with further information on its products and services. Conference Connection may make this information available to associated partners for marketing purposes. To restrict or update your particulars please contact [database@cconnection.org](mailto:database@cconnection.org)

DISCLAIMER - The organizers will not accept liability for non-approval of visas, individual transport delays and transport disruption, and in such circumstances, our normal cancellation rules and penalties apply. Where matters beyond the reasonable control of the organizers impair or prevent the organizers from being able to perform their obligation under this event, the client releases the organizers from any liability, incidental or consequential, to such matters.

## REGISTRATION FORM II

- Yes!** Please register me/us:  
 **For BLM 2019 conference only**

#### Please Tick (v) Accordingly:

##### 1. Registration Fees (per person)

REGISTRATION FEES (per person)	BLM 2019 (10-11 April 2019)	GLV 2019 (Pre-conference Workshop) 9 April 2019	MPGC 2019 7-9 April 2019
Full Fee	<input type="checkbox"/> US\$1,495	<input type="checkbox"/> US\$995	<input type="checkbox"/> US\$1,995
Early Bird Fee • Alumni • Non- Alumni (Payment by 21 February 2019)	<input type="checkbox"/> US\$1,195 <input type="checkbox"/> US\$1,295	<input type="checkbox"/> US\$895	<input type="checkbox"/> US\$1,495 <input type="checkbox"/> US\$1,695
Team Fee* (2nd & subsequent delegate)	<input type="checkbox"/> US\$950	<input type="checkbox"/> US\$795	<input type="checkbox"/> US\$1,295
Joint Attendance Fee with MPGC (MPGC Fee will be billed separately)	<input type="checkbox"/> US\$1,095	N.A.	N.A.
Alumni/Gold Connect Member Fee	<input type="checkbox"/> US\$1,295	N.A.	<input type="checkbox"/> US\$1,695 Gold Connect card number is _____
Lubezine Member Fee Subscriber No: _____	<input type="checkbox"/> US\$1,095	N.A.	N.A.

Please choose either Team or Joint Attendance Fee as only one will apply. All discounts are mutually exclusive. (Please note: you are entitled to a 10% joint attendance discount for the fee off any MPGC Week events, as a registered delegate of MPGC - applicable only to full registration fee and does not apply to other discounted fees)

\*For the 2nd & subsequent delegate from the same company and billing address

#### Please print in block letters and return to:

**The Conference Connection Inc**  
Raffles City Po Box 1736 Singapore 911758 or  
the BLM 2019 Secretariat at 135 Middle Road  
#05-01 Bylands Building Singapore 188975.  
Tel: (65) 6338 0064 Fax: (65) 6338 4090  
Email: info@cconnection.org

CC/411/19 WB

First Name (Mr/Ms/Dr) \_\_\_\_\_

Surname \_\_\_\_\_

Job Title \_\_\_\_\_

Nationality \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

Country \_\_\_\_\_ Postal/Zip Code \_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_

Name & Title of Approving Manager \_\_\_\_\_

Email of Approving Manager \_\_\_\_\_

Special Dietary Requirements (if any) \_\_\_\_\_

Main Business Activity \_\_\_\_\_

**PAYMENTS MUST BE RECEIVED BEFORE THE CONFERENCE DATE.**

**ALL REGISTRATIONS MUST BE ACCOMPANIED BY PAYMENT** (For more than one delegate, please photocopy the registration form)