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MPGC Week 2018 Held in Conjunction with
The Middle East Petroleum and Gas Week Events (MPGC Week 2018)



BLM

25-26 APRIL 2018
Abu Dhabi, UAE

THE SEVENTH BASE OIL & LUBES MIDDLE EAST 2018

25 - 26 April 2018

Jumeirah at Etihad Towers, Abu Dhabi, UAE

Impact of Electrification, New Capacities & OEM Requirements on BO & Lubes Markets

April 24:	Global Finished Lubricants Course
April 25-26:	BLM Conference
April 26:	Workshop on Changing Base Oil Quality and Its Impact on Formulations

DISTINGUISHED PANEL OF CONFERENCE CO-CHAIRMEN AND SPEAKERS:

- **Eng. Salem Ahmed Salem Ahmed Darwish**, Vice President Production Plants, ADNOC Distribution, UAE
- **Mr. Ahmed Saleh Al Hamed**, Manager, Base Oils & Special Products, Refined Products Division, Abu Dhabi National Oil Company (ADNOC), UAE
- **Mr. Prashant Bhatt**, Manager - Lubricants Technology, ENOC Marketing LLC, UAE
- **Ms. Caroline Huot**, Global Head - Lubricants, Cockett Marine Oil (Asia) Pte Ltd, Singapore
- **Ms. Geeta Agashe**, President, Geeta Agashe & Associates, LLC, USA
- **Dr. H E Henderson**, President, K & E Petroleum Consulting, LLC, USA
- **Mr. Alexandre Gendron**, Global Marine Product Line Specialist, Chevron Oronite, France
- **Ms. Sushmita Dutta**, Project Manager, Kline & Company, USA
- **Mr. John Coxon**, Principal, John Coxon & Associates Ltd, UK
- **Mr. Denis Varaksin**, Director, Base Oil and Slack Waxes, DYM Resources GmbH, Germany

(This is only a partial list of speakers. The final agenda will feature additional base oil industry specialists. Speakers & sessions are subject to change.)

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Focusing on Africa's lubrication needs



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SUPPORTED BY



Abu Dhabi National Oil Company (ADNOC) was established in 1971 to operate in all areas of the oil and gas industry. Since then, ADNOC has steadily broadened its activity in establishing a Group of companies and subsidiaries, and creating an integrated oil and gas industry. This group is active in an integrated industry comprising the exploration and production of oil and gas, supply services, oil refining, gas liquefaction, chemical and petrochemical industries and maritime transport, and distribution and marketing of refined petroleum products in the UAE.

The Supreme Petroleum Council (SPC), chaired by H.H. Sheikh Khalifa Bin Zayed Al Nahyan, President of the UAE and Ruler of Abu Dhabi, formulates and oversees the implementation of Abu Dhabi petroleum policies.

ADNOC now oversees the production of more than 3.1 million barrels of oil and over 9.8 billion cubic feet of raw gas per day placing it among the top ten companies in the world in the field of oil and gas production.

Because of the tireless efforts of ADNOC, the oil and gas industry today occupies a leading position in the use of the latest technology and innovations in the exploration, drilling and optimal use of hydrocarbon resources in onshore and offshore areas.

While carrying out all its business activities ADNOC is committed to sustainable development, ensuring a harmonious balance between people's needs and Earth's resources, adhering to the best international practices and supporting all programs and initiatives of environment protection.

Aiming at investment in human resources development through the education and training of UAE nationals for the realization of sustainable development on the long run, ADNOC is giving top priority to national cadres' development. For that end, ADNOC has established a number of Academic Institutions and launched a wide range of training programs to train and prepare the UAE nationals to carry out their role in the development of the energy sector.

ORGANISER



Conference Connection provides a global B2B platform for knowledge exchange, business interaction and networking through high profile flagship conferences, executive briefings, courses and professional training. Its industry verticals include oil and gas, maritime, aviation, legal and financial sectors, with leading edge business content and strategies delivered through linkage commercial, professional and policy groups worldwide. Founded in 1994, the group has delivered iconic and specialised events for the global oil and gas markets and has organised the Middle East Petroleum & Gas Conference annually since 1993. For full list of its conferences, courses and activities, visit www.cconnection.org or email info@cconnection.org

THE SEVENTH EVENT ON MIDDLE EAST BASE OIL & LUBES

Conference Connection is pleased to present the 7th ANNUAL BASE OIL AND LUBES MIDDLE EAST CONFERENCE (BLM 2018), which will be held on 25-26 April 2018 at the Jumeirah at Etihad Towers, Abu Dhabi.

Supported by **Abu Dhabi National Oil Company (ADNOC)**, the event will continue to build on last year's success and strong performance. The agenda will provide a good spread of topics, high caliber speakers, quality presentations, premium networking opportunities and will act as a platform for the exchange of ideas, information and discussion for the base oil and lubricant industry.

The **BLM** series is held alongside the **Middle East Petroleum and Gas Conference (MPGC)**, the Gulf region's longest running annual oil conference organized by Conference Connection. First launched in Bahrain in May 2012 with the 20th annual MPGC, BLM was held in Abu Dhabi in 2013, 2015 and 2016, and Dubai for 2014 and 2017. BLM returns to Abu Dhabi in 2018 with the 26th annual MPGC.

Leveraging on strong NOC-MPGC relationships, BLM has enjoyed the patronage and support of the Bahrain National Oil Company, Abu Dhabi National Oil Company and Emirates National Oil Company as hosts. Continuing its focus on the global base oil business, BLM provides both knowledge sharing and networking opportunities, with participation from leading producers, suppliers, manufacturers, re-refiners, traders and end-users from twenty-five countries. Do not miss this excellent opportunity to be part of this exclusive gathering of high level executives. Fax in your registration form or register online at www.baseoilubes.com now!

This comprehensive 1-day training course will help participants get familiar with the entire GLOBAL finished lubricants value chain. This training will be of interest to beginners as well as to intermediate level participants. It will also provide new and interesting take-a-ways for experienced industry professionals.

GLOBAL FINISHED LUBRICANTS VALUE CHAIN (GLV)

Jumeirah at Etihad Towers, Abu Dhabi
 24 April 2018

WHO SHOULD ATTEND

This course will be of interest to:

- Lubricant Basestock Refiners
- Basestock Marketers
- Basestock Traders
- Basestock Buyers & Sellers
- Lubricant Blenders & Formulators
- Lubricant Marketers
- Lubricant Additive Companies
- Private Equity Partners
- Investment Bankers
- Technology Providers

From a functional standpoint, this training will be beneficial to:

- Marketing • Sales • Advertising & Promotion • Supply Chain • Accounting • Finance • Trading • R&D • Formulators • Analysts • Competitive Intelligence • Market Research • Environmental Health & Safety teamss

COURSE DIRECTOR



Geeta S. Agashe (President of Geeta Agashe & Associates, LLC), is a globally renowned and recognized expert in the entire finished lubricants value chain including lubricant basestocks (paraffinic, naphthenic, aromatic, Gas-To-Liquid, as well as synthetic), lubricant and fuel additives, finished lubricants, waxes (both petroleum and synthetic incl. Gas-To-Liquid), process oils and other specialties. Prior to starting her own consulting firm in 2015, Geeta spent 19+ years heading the Energy Practice of Kline & Company, Inc. She has also worked at KPMG in their Management Consulting Division, PTC International in their Gasoline Division, and Bharat Petroleum in their Lubricants Marketing Division.

She is a reputed speaker and thought leader having presented and chaired at numerous Conference Connection, ICIS, Asian Fuels & Lubes, AFPM, STLE, NLGI, UEIL and other leading industry conferences. Geeta is a sought after leader and quoted in all important industry publications including LubesNGreases, Fuels & Lubes Asia, Infineum Trends, Chemical Reporter, LubesReport and others. In addition to her industry expertise, Geeta brings strong functional skills including Strategy, Supply Chain, Benchmarking, M&A support including due-diligence, Market Research, Pricing, and others. Geeta lives in New Jersey, USA.

COURSE (1 DAY)

COURSE OUTLINE

MODULE I: FUNDAMENTALS OF THE GLOBAL LUBRICANT BASESTOCK INDUSTRY

- Different Types of Basestocks
 - API Paraffinic Group I, II, II+, III
 - API Group IV
 - API Group V
 - Gas To Liquid (GTL) Basestocks
 - Bio based Basestocks
 - Re-Refined Basestocks
- Different Manufacturing Processing Schemes
 - Solvent extraction
 - Hydrotreating
 - Hydroisomerization
 - GTL
 - Others
- Manufacturing Cost Economics
- Supply and Demand
- Global Trade Flows
- Pricing Factors
- Future Outlook

MODULE II: FUNDAMENTALS OF THE GLOBAL LUBRICANT ADDITIVES INDUSTRY

- Different Additive Chemical and Function Classes – why and where are they used?
- Leading Suppliers of Lubricant Additives
- Supply and Demand
- Pricing Factors
- Future Outlook

MODULE III: FUNDAMENTALS OF THE GLOBAL LUBRICANTS INDUSTRY

- Size of Global Lubricants Industry by:
 - Market Segment (Commercial Automotive, Consumer Automotive, Industrial Oils & Fluids)
 - Products
 - Geography (Asia, North America, South America, Europe, Africa, Middle East)

- Different Types of Lubricants
 - Passenger Car Motor Oil (PCMO)
 - Heavy Duty Motor Oil (HDMO)
 - Motorcycle Oils (MCO)
 - Hydraulic Oils
 - Gear Oils
 - Greases
 - Metalworking Fluids (Removal, Treating, Protecting and Forming)
 - Industrial Engine Oils (Marine, Railroad, Aviation Piston, Natural Gas)
 - Process Oils (Aromatic, Treated Aromatics, Naphthenics, Paraffinics)
 - Compressor and Refrigeration Oils
 - Turbine and Circulating Oils
 - Hydraulic and Transmission Fluids
 - Automatic Transmission Fluid (ATF)
- Conventional, Synthetic and Semi-synthetic/Synthetic Blend Lubricants and Green/Biodegradable Lubricants
 - Typical Formulation Approaches
 - Positioning
 - Pricing
- Leading Global and Regional Marketers and their Key Strategies
- Key Demand Indicators
- Pricing Factors
- Future Outlook

These training modules will be interactive and there will be Q&A along the way in each session.

REGISTRATION: 8:00A.M.
SESSIONS: 9:00A.M. TO 5:30P.M.
LUNCH: 12:30P.M. TO 2:00P.M.
REFRESHMENTS WILL BE SERVED MID-MORNING & MID-AFTERNOON

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CONFERENCE AGENDA

WEDNESDAY, 25 APRIL 2018

8.00 a.m.	Registration and Morning Coffee
9.00 a.m.	Chairpersons' Welcome
9.15 a.m.	<p>GR III BO Dominance in Lubricants</p> <ul style="list-style-type: none"> GR III BO - A look in manufacturing process GR III BO - Quality consistency factors As a replacement for PAO- Merits and Demerits Auto OEM approvals - An overview Non-Auto sector application penetration widening GR III BO - Commercial and technical advantages GR III BO - Current and future trends <p>Eng. Salem Ahmed Salem Ahmed Darwish, Vice President Production Plants, ADNOC Distribution, UAE</p>
9.45 a.m.	<p>Topic to be advised</p> <p>Mr. Ahmed Saleh Al Hamed, Manager, Base Oils & Special Products, Refined Products Division, Abu Dhabi National Oil Company (ADNOC), UAE</p>
10.15 a.m.	Morning Coffee Break
10.45 a.m.	<p>Impact of the Electric Vehicle Revolution on the Global Lubricants Industry</p> <p>Ms. Geeta Agashe, President, Geeta Agashe & Associates, LLC, USA</p>
11.15 a.m.	<p>Lubricants Market of the Middle East</p> <ul style="list-style-type: none"> Overall current and forecast demand Market trends in the leading countries including GCC, Iran & Egypt Changing lubricant formulation and demand <p>Ms. Sushmita Dutta, Project Manager, Kline & Company, USA</p>
12noon	Lunch
1.15 p.m.	Afternoon Session Chairmen's Remarks
1.20 p.m.	<p>Product Conformity Standards: Growing Complexities in Quality & Compliance</p> <ul style="list-style-type: none"> Lubricants value chain demystified Lubricants blending capability of UAE Challenges for blenders to meet varied product conformity requirements <ul style="list-style-type: none"> Country Product Registration requirements based on technical criteria Product labelling requirements Regulatory compliance for lubes exports Industry body/OEM compliance & surveillance <p>Mr. Prashant Bhatt, Manager - Lubricants Technology, ENOC Lubricants Marketing, UAE</p>
1.50 p.m.	<p>Update on New Group II and Brightstock Production in the Middle East</p> <p><i>Speaker to be advised</i></p>

2.20 p.m.	<p>Continuing Evolution in the Re-Refining of Waste Oils</p> <ul style="list-style-type: none"> Base Oil Re-Refining - Global and Regional Available technologies Opportunities for the re-refining industry <ul style="list-style-type: none"> Increasing feedstock quality Technology improvements Finished oil performance <p>Dr. H. E. Henderson, President, K & E Petroleum Consulting, LLC, USA</p>
3.00 p.m.	Afternoon Coffee Break
3.30 p.m.	<p>Marine Lubricant Market Trends - Anticipating Change</p> <ul style="list-style-type: none"> Understanding 2020 IMO low sulfur regulations and their impact on the marine lubricants industry Fuel options for shipping companies to be compliant with the 2020 IMO low sulfur regulations Lubricant and additive formulations for compliant operations Base oil trends for marine lubricants Examining the necessary steps to commercialize new marine lubricants to address future requirements <p>Mr. Alexandre Gendron, Global Marine Product Line Specialist, Chevron Oronite, France</p>
4.00 p.m.	<p>Latest Developments and Outlook for India Lubricants Market</p> <p><i>Speaker to be advised</i></p>
4.30 p.m.	End of Day One

THURSDAY, 26 APRIL 2018

8.00 a.m.	Morning Coffee
9.00 a.m.	Co-Chairmen's Opening Remarks
9.10 a.m.	<p>The Story Continues.....The Further Trials of the Vehicle OEM</p> <ul style="list-style-type: none"> The on-going challenge to achieve legislative compliance against the requirements of the customer The issues resulting from hybrid technology The resurgence of the electric car - threats and opportunities <p>Mr. John Coxon, Principal, John Coxon & Associates Ltd, UK</p>
9.40 a.m.	<p>Marine Lubricants: Managing Marine Market Complexity Towards 2020</p> <ul style="list-style-type: none"> Marine Market Recent Trends <ul style="list-style-type: none"> Main selling markets and segments recent evolution: Link to global economy <ul style="list-style-type: none"> Case study: China One Belt One Road impact on marine oils supply and logistics Shipping: a global industry under multiple pressures

- > Shipping industry under costs pressure: Mergers and acquisitions flow
- > Shipping industry under regulations and technical evolutions pressure: Development of ship management & Lubricants Procurement Groups
- Marine Lubes: Managing Complexity Towards 2020
 - An uncertain future towards IMO 2020 low Sulphur fuels deadline
 - > Multiplicity of fuels (Compliant Low Sulfur, MGO, LNG, Scrubbers ...)
 - > Possibility of ban on transport of any non-compliant fuel
 - > Availability of HFO for Scrubbers equipped vessels
 - > Geographical spread
 - Impact on Marine Lubricants supply networks
 - > Impact on grades availability per port per region
 - > Complexity of maintaining relevant grade at countries / ports
 - > Impact on Lubricants costs and prices

Ms. Caroline Huot, Global Head – Lubricants, Cockett Marine Oil (Asia) Pte Ltd, Singapore

10.20 a.m.	Morning Coffee Break
10.50 a.m.	Russian Base Oils Exports and its Impact on Mideast Market <ul style="list-style-type: none"> • Russian base oils market overview • New group II/ III capacities • Export flow from Russia Mr. Denis Varaksin , Director, Base Oil and Slack Waxes, DYM Resources GmbH, Germany
11.20 a.m.	Open Forum – The Changing Landscape of the Middle East Region Base Oil and Lubricant Industries <i>(All Speakers and Delegates are invited)</i>
12noon	Summary and End of Conference
12.15 p.m.	Lunch followed by Post Conference Workshop

POST-CONFERENCE WORKSHOP AGENDA



Changing Base Oil Quality and Its Impact on Formulations

By: Dr H. Ernest Henderson, President, K & E Petroleum Consulting LLC, USA

- 1:30 p.m.** Registration
- 2:00 p.m.** Technical Landscape - Global and Regional
 - Specification changes
 - Base oil and formulation implications
- 2:30 p.m.** Changing Base Oil Landscape
 - New Supply Sources
 - Quality Benchmarking
 - Evolution of the “Global Slate”
- 3:30 p.m.** Coffee Break
- 3:45 p.m.** Preparing for Change, How to Manage Transition from Group I to Group II/III
 - Formulating Advantages (show examples, automotive, driveline, industrial)
 - Economic and Business Opportunities
 - Value of Bright Stock
 - Logistical Considerations
- 4:45 p.m.** Future Developments
- 5:30 p.m.** End of Workshop

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MIDDLE EAST PETROLEUM & GAS WEEK EVENTS

MPGC
Week 2018

Base Oil & Lubes Middle East 2018 conference (BLM 2018) is being held in conjunction with the Middle East Petroleum & Gas Week, from **25 to 26 April 2018 in Abu Dhabi, UAE**. Four other events are also being organized during this week, each catering to the specific information needs of delegates.

21-26 April 2018

ANCHOR EVENT:

26th Annual Middle East Petroleum & Gas Conference (MPGC)

21 – 22 April 2018

Middle East Petroleum Insiders Briefing (MPI)

24 April 2018

Global Finished Lubricants Value Chain (GLV) Course

25 – 26 April 2018

7th Annual Base Oil & Lubes Middle East Conference (BLM)

Middle East Gas Insiders Briefing (MGI)

All events are individually priced & bookable separately with joint attendance discounts!



SPONSORSHIP OPPORTUNITIES: STRENGTHEN & SHOWCASE YOUR BRAND, PRODUCTS AND SERVICES AT BLM 2018

As the premier and dedicated Base Oil & Lubes conference in the Middle East, the **Seventh Base Oil & Lubes Middle East 2018** will provide the ideal opportunity to enhance your company's profile and brand recognition while increasing your business potential through direct exposure to a diverse audience from the global base oil & lubes industry including key decision makers, senior executives and deal makers in one location!

The organisers are inviting endorsement and support for the conference through corporate sponsorships and hosting of various functions. Key sponsorship opportunities include:

- Corporate sponsorships
- Corporate Gifts
- Hosting of Official Functions
- Ballroom Collaterals
- Conference Documentation
- Exhibit Table Top

For queries on sponsorship & exhibition opportunities, value & benefits to your organisation, please contact (65) 6338 0064 or email alycia@cconnection.org.

THE BLM ADVISORY COMMITTEE:

- **Dr. Nadim Najim**, Senior Consultant - Lubricants & Base Oil, USA
- **Ms. Geeta Agashe**, President, Geeta Agashe & Associates, LLC, USA
- **Dr. H E Henderson**, President, K & E Petroleum Consulting, LLC, USA
- **Mr. Mohammed El Sadek**, Director - Lubricants Marketing, ENOC Lubricants, ENOC Marketing LLC, UAE
- **Dr. Saleem Al-Ahmed**, Global Sales Director, CPI Fluid Engineering, Lubrizol Corporation, USA
- **Mr. Binsu Joy**, Category Manager Base Oils, Europe & AMEP, Chevron, UAE
- **Ms. Vimla Mulchand**, Chief Executive, Conference Connection, Singapore
- **Ms. Abby Seah**, General Manager, Conference Connection, Singapore

WHO SHOULD ATTEND

This conference will satisfy the information needs of base oil manufacturers, exporters, importers, additives manufacturers & suppliers, blenders, lubricants traders/retailers, re-refiners, shipping companies, storage companies, lubricant packaging companies, consultants, marine oil manufacturers and traders, original equipment manufacturers, surveyors, clearing agents and others related to the industry such as:-

- Chairman • Presidents • CEOs • Managing Directors • Executive Directors • General Managers • Vice Presidents
- Corporate Planners • Business Development Managers • Business Advisors • Sales & Marketing Managers
- Marketing & Procurement Managers • Export Managers • Regional Managers • Products Development Managers
- Licensing Managers • Operation Managers • Refinery Managers • Hydroprocessing Technology Managers
- Category Managers • Export Directors & Managers • Supply & Distribution Managers • Trade Managers • JV Managers • Finance & Commercial Managers • Superintendents • Senior Electrical Engineers • Senior Process Engineer • Senior Engineer Operational Planning • Planning & Economics Engineer • Senior Planning & Prog Analyst • Principal Consultant • Monitoring Specialist • Additives Managers • Fuels & Lubes Managers • Lube Plant Managers • Process Managers/Technologists • Marketing/Commercial Managers • Projects Directors
- Lubricant Supply Chain Managers • Lubricant Technology Manager • Technical Managers • Base Oil Managers
- Blending Managers • Lube Retail Managers • Quality Control Managers • Lube Traders & Brokers • Lube Analysts/Consultants • Government Policy Planners • Procurists • Production Forecaster • Senior Chemists

THE BLM ALUMNI

Abu Dhabi National Oil Company
 Abu Dhabi Oil Refining Company (TAKREER)
 ADNOC
 ADNOC Distribution
 Afton Chemical
 AGAS International
 AGAS Lubes WLL
 Agil S.A.
 Aktas Kimya Dis Tic Ltd STI
 A. K. Al Bakri & Sons Holding Company
 Al Khaja Holding
 Alayam
 Albilad
 Apadana Petro Paidar Co
 Arabian Seals Company Ltd
 BAB Group
 Bahrain TV
 Banagas
 BAPCO
 BP Middle East LLC
 Calumet Specialty Product Partners
 Caspian Chemical FZCO
 Chemlube International LLC
 Chemplex
 Chemtura Europe Gmbh
 Chem Tech Ltd
 Chevron Alkhalij
 Chevron Corporation
 Chevron Lubricants
 Chevron Oronite
 Columbia Petro Chem Pvt Ltd
 Cosmo Oil Co Ltd
 Dabur International Ltd
 EDL Anlagenbau Gesellschaft mbH
 Emarat
 Energo-Petrol SA
 ENOC
 ENOC International Sales LLC
 ENOC Lubricants & Grease Manufacturing Plant LLC
 ENOC Marketing LLC
 Excelube Marketing Sdn Bhd
 FGE
 Fimachem Sdn Bhd
 FMC Technologies Inc
 Ford Motor Company Ltd
 Frigmaires
 Frigmaires Engineers
 Fuchs Petroleum Saudi Arabia Ltd
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 General Petroleum Products
 Geo Chem Middle East
 German Mirror Lubricants & Greases Co.
 Gilda Tar General Trading
 GS Caltex Corporation
 Gulf Chemicals & Industrial Oils Co

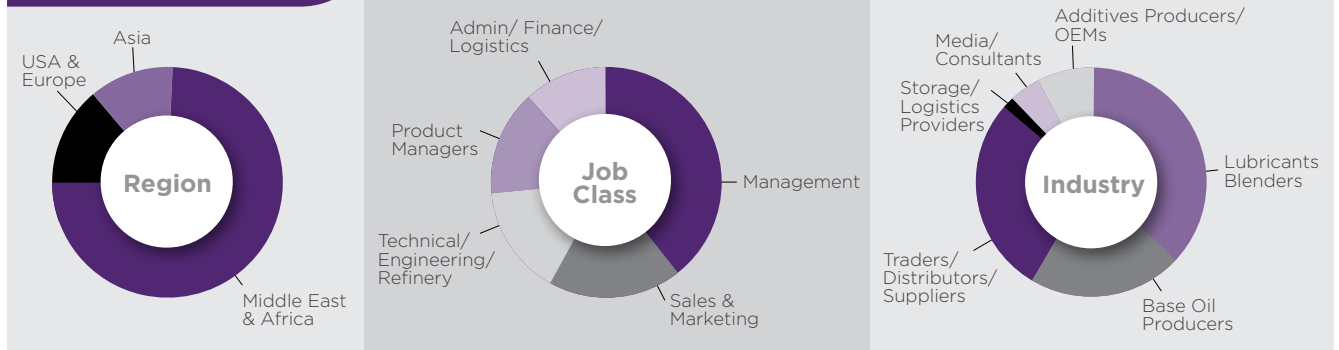
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 Istdamah Environmental Solutions
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 Jordan National Lube Oil Co
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 K & E Petroleum Consulting, LLC
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ATTENDANCE



Organised by:



5 EASY WAYS TO REGISTER

BASE OIL & LUBES MIDDLE EAST 2018



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WEB

www.baseoilubes.com

This Contains Your Unique Registration Reference.
Please Do Not Remove Mailing Label.

Dates & Venue:
25 - 26 April 2018, Abu Dhabi, UAE
Abu Dhabi, UAE

Registration Fees:

Please note that delegates have the option to attend the **Conference only or Conference + Workshop**

Registration Fees For Conference Only:

Full Fee: US\$1,795 per person
Alumni Fee: US\$1,695 per person
Joint Attendance Fee: US\$1,695 per person
(for all registered MPGC 2018 delegates)
Team Fee*: US\$1,695 per person
Lubezine Member Fee: US\$1,616 per person
Lubezine Subscriber Reference No:

Registration Fees for Conference + Workshop:

Full Fee: US\$ 2,095 per person
Alumni Fee: US\$ 1,895 per person
Joint Attendance Fee: US\$ 1,895 per person
(for all registered MPGC 2018 delegates)
Team Fee*: US\$1,895 per person
Lubezine Member Fee: US\$1,886 per person
Lubezine Subscriber Reference No:

*For the second and subsequent delegate from the same company and billing address. Not valid with other discounts i.e. full fee applicable for first person.

Fees include participation at all sessions, daily lunch & coffee breaks and a set of conference documentation per person. **Travel, accommodation and visa costs are not included.**

Enquiries & Registrations:

The Conference Connection Inc., PO Box 1736, Raffles City, Singapore 911758 or BLM 2018 Secretariat: 135 Middle Road, #05-01 Bylands Building, Singapore 188975.
Tel: (65) 6338 0064 Fax: (65) 6338 4090
Email: info@cconnection.org Website: www.cconnection.org

Registration Conditions:

- All registrations must be on the prescribed form or in writing and will be on a confirmed basis unless otherwise notified in writing.
- The organizers reserve the right not to accept prior and on-site registrations without payment.
- Delegates whose payments are not received before the event are required to furnish proof of payment on-site.
- Staff at the event will request a credit card guarantee without proof of payment.
- The organizers reserve the right to impose conditions of entry for walk-in delegates.

Payments:

- All payments are to be made in advance of the conference in US Dollars by Inter-Bank transfers. (Bank details will be provided upon receipt of registration).
- Please quote event name, invoice number and delegate number for bank transfers. Please instruct your bank to remit the full amount, net of bank charges.

Cancellation & Substitution:

- Cancellations notified in writing by letter and acknowledged by **4 April 2018** will be levied an administrative fee of 5% for paid cancellations and 10% for unpaid cancellations.

- Paid and unpaid cancellations notified and acknowledged between **4 April - 11 April 2018** will be given a 50% refund and one set of the conference documentation (post event).
- No refund will be given after **11 April 2018** but delegates can be substituted if the organizers receive prior notification at least 2 weeks prior to the conference.
- For registrations invoiced and unpaid but subsequently cancelled after **11 April 2018**, 50% the invoiced fees will be charged and one set of conference documentation will be given (post event).

Hotel Accommodation & Visa Application:

Delegates will be responsible for their own hotel and visa arrangements. Official conference participants for **MPGC Week 2018** events qualify for special discounted rates. Simply request for a FastFax Hotel Reservation Form upon registration.

Visa Application & Procedures

Please check with your travel agents or with the relevant embassy in your country of residence. If required, delegates may request for a letter of invitation for their visa application.

Please do not send visa applications to the organizers

Data Protection:

Any client information (name, address and contact details) obtained during your registration/order will be added to our database and may be used by Conference Connection to provide you with further information on its products and services. Conference Connection may make this information available to associated partners for marketing purposes. To restrict or update your particulars please contact database@cconnection.org

DISCLAIMER - The organizers will not accept liability for non-approval of visas, individual transport delays and transport disruption, and in such circumstances, our normal cancellation rules and penalties apply. Where matters beyond the reasonable control of the organizers impair or prevent the organizers from being able to perform their obligation under this event, the client releases the organizers from any liability, incidental or consequential, to such matters.

REGISTRATION FORM II

Yes! Please register me/us:
(For more than one delegate, please photocopy registration form)

Please Tick (✓) Accordingly:

1. Registration Fees (per person)

REGISTRATION FEES (per person)	BLM 2018 (Conference only) 25-26 April 2018	BLM 2018 (Conference + Post-conference workshop) 25-26 April 2018	GLV 2018 (Pre-conference Workshop) 24 April 2018	MPGC 2018 22-24 April 2018
Full Fee	<input type="checkbox"/> US\$1,795	<input type="checkbox"/> US\$2,095	<input type="checkbox"/> US\$1,395	<input type="checkbox"/> US\$2,795
Team Fee* (2nd & subsequent delegate)	<input type="checkbox"/> US\$1,695	<input type="checkbox"/> US\$1,895	<input type="checkbox"/> US\$1,255	N.A.
Joint Attendance Fee (with any 2 events)	<input type="checkbox"/> US\$1,695	<input type="checkbox"/> US\$1,895	<input type="checkbox"/> US\$1,255	<input type="checkbox"/> US\$2,495
Alumni/Gold Connect Member Fee	N.A.	N.A.	N.A.	<input type="checkbox"/> US\$2,395 Gold Connect card number is _____
Max-Flex	N.A.	<input type="checkbox"/> US\$3,150	N.A.	N.A.
Lubezine Member Fee Subscriber No: _____	<input type="checkbox"/> US\$1,616	<input type="checkbox"/> US\$1,886	N.A.	N.A.

Please choose either Team or Joint Attendance Fee as only one will apply. All discounts are mutually exclusive. (Please note: you are entitled to a 10% joint attendance discount for the fee off any MPGC Week events, as a registered delegate of MPGC - applicable only to full registration fee and does not apply to other discounted fees)

*For the 2nd & subsequent delegate from the same company and billing address

Please print in block letters and return to:

The Conference Connection Inc
Raffles City Po Box 1736 Singapore 911758 or
the BLM 2018 Secretariat at 135 Middle Road
#05-01 Bylands Building Singapore 188975.
Tel: (65) 6338 0064 Fax: (65) 6338 4090
Email: info@cconnection.org

CC/394/18 WB

First Name (Mr/Ms/Dr) _____

Surname _____

Job Title _____

Nationality _____

Company _____

Address _____

Country _____ **Postal/Zip Code** _____

Tel _____ **Fax** _____

Email _____

Name & Title of Approving Manager _____

Email of Approving Manager _____

Special Dietary Requirements (if any) _____

Main Business Activity _____

PAYMENTS MUST BE RECEIVED BEFORE THE CONFERENCE DATE.

ALL REGISTRATIONS MUST BE ACCOMPANIED BY PAYMENT (For more than one delegate, please photocopy the registration form)