



10th FUJCON
27-29 MAR 2017
Fujairah, UAE

The 10th International **FUJAIRAH BUNKERING & FUEL OIL FORUM**

In Conjunction with the Fujairah Bunkering Week Events, 25-29 March 2017, Fujairah, UAE

CURTAIN RAISER

Date: 24 March 2017

FUJCON 2019 DRAWS BUNKER LEADERS AND PLAYERS FROM THE GLOBAL FUEL OIL SUPPLY CHAIN

400 attending from 35 countries

State of the Global Oil, Fuel Oil and Technology Keynote Addresses

Sessions to Highlight IMO Global Sulphur Cap Regulations' Impact on Fuel Oil Markets

The global fuel oil and bunker industry will converge for Fujairah Bunkering Week 2017 (Fujcon) from March 25-29 in Fujairah UAE. An iconic event for the Middle East markets, Fujcon enjoys a reputation as the biggest and best attended event of its kind in the Middle East. Covering the bunkering, refining, trading, LNG and marine fuel markets in keeping with the theme, **"Driving Transformation across the Bunker Supply Chain"**, more than 450 participants from 35 countries are expected to attend.

FUJCON is held under the auspices of the Government of Fujairah and Port of Fujairah, with the patronage of His Highness Sheikh Hamad Bin Mohammed Al Sharqi, Member of the Supreme Council and Ruler of Fujairah. In addition His Highness Sheikh Mohammed bin Hamad bin Mohammed Al Sharqi, Crown Prince of Fujairah and His Highness Sheikh Saleh bin Mohammed Al Sharqi, Chairman of the Department of Industry and Economy and Port of Fujairah are expected to attend the Opening Ceremony on March 28 2017.

The 10th edition of the event first launched in 2000, will be held in Fujairah from 27st-29th March 2017, offering both knowledge exchange and networking opportunities. As part of the Fujairah Bunkering Week, the activities lasting one week, will be held at the Al Diar Siji Hotel commencing March 25th with one and two-day optional pre-conference courses on **Ship Safety, Bunker Operations, Blending and Bunker Fuel Supply Economics**, culminating in the anchor event **FUJCON 2017** with a conference and exhibition from **March 27-29**, networking functions and visits to the offshore Fujairah Anchorage. With a core repeat attendance by Fujcon Alumnus of more than 50% at each succeeding Forum, the opportunity of hearing updates on the global bunker marketplace and developments in Fujairah's thriving bunkering and oil storage hub, renewing business contacts & forging new alliances over 5 events and 12 social functions are eagerly awaited.

Three keynote addresses will follow the official opening on **Tuesday March 28th** by:

- ***The State-of-the-Global Oil Market Outlook*** by ***Dr Fereidun Fesharaki, Chairman, FACTS Global Energy***
- ***The State-of-the-Fuel-Oil-Industry Address*** by ***Mr Christopher Bake, Executive Committee and Head of Origination, Vitol Group, UK***
- ***State-of-the-Technology Address*** by ***Mr Michael Cleveland, Global Business Director-Refining, UOP LLC, a Honeywell Company, USA***

Prominent Fujairah personalities expected to participate include ***Dr Mohammed Saeed Al Kindi, Former Minister of Environment & Water, UAE & Chairman of the Fujcon 2017 Steering Committee***, who will deliver the Welcome Address during the Official Opening on **Tuesday March 28th**. Others members of the Committee include ***Captain Mousa Morad, General Manager of the Port***, who will be the lead speaker in the

LNG Bunkering Panel, with **Dr Salem Khalil, Technical Advisor for the Government of Fujairah** chairing the Panel on Marine Fuel Quality. In addition, **Mr Mohammed Obaid Majed, Director General of the Department of Industry and Economy** will preside as Conference Chairman, and also present the Closing Remarks for Fujcon 2017 on **Wednesday March 29th**.

A record number of about forty five speakers will address the main conference, including keynote speakers, session moderators and panelists who will participate in the popular roundtable format, with key issues and questions to be posed by moderators, to encourage audience participation, followed by voting on key questions.

This eminent faculty will comprise thought leaders, visionaries, marine fuel experts, oil storage, refining & LNG players who will be sharing their views, analysis and insights on not only the global bunker and fuel oil markets but also demand shifts in and refining technology solutions for ULSFO/Distillates due to the impact of MEPC 70. The on-going impact of OW and BIMCO contractual terms, fostering LNG as bunker fuel in the GCC, the latest trends & challenges, including insights into bunker pricing and the tanker markets, prospects of Fujairah as a trading hub, ECA and its impact on fuel switching, emerging markets and commercial impact in the run-up to 2020 will also be addressed. The highlight of the three-day conference will include the popular, **Bunker Operators Panel** on **Tuesday 28th March**, bringing together leading Fujairah Bunker Operators to focus on pricing, regulatory and operational issues. The presence of key global and regional players is expected to promote active dialogue between leading oil and bunker suppliers/traders, key NOCs and IOCs in the bunker business, terminal operators, refiners, banks, shipowners & classification societies.

Other speakers include: **Eng Rashed Al Hebsi**, CEO, Tasneef, UAE, **Mr Yusr Sultan**, MD-Terminals, ENOC, UAE, **Mr Dave Ernsberger**, Global Head of Energy Pricing & Co-Head of Oil Content, S&P Global Platts, UK, **Capt. Rahul Choudhuri**, MD-Asia, Middle East & Africa, Veritas Petroleum Services, Singapore, **Mr Grant Hunter**, Head of Contracts and Clauses, BIMCO, Denmark, **Mr Lauren Wetemans**, General Manager, LNG Fuel, Shell International BV, Netherlands and **Mr Geoffrey Butter**, Business Development Manager, Africa and Middle East, GTT France.

Prominent industry players will host important functions, including first time hosts, S&P Global Platts who will host the Fujairah Bunkering Week ice-breaker and Opening Reception on March 27th. Fujairah-based Akron Trade and Transport will host the Official Gala Dinner on March 28 at the Hilton Hotel Fujairah, expected to be attended by Fujairah dignitaries. The Port of Fujairah, the National Bank of Fujairah and GPS Chemoil are also hosting functions for delegates earlier on the same day.

The rapidly changing business landscape in Fujairah is reflected in the composition of delegates with strong participation from Gulf Cooperation Council countries (GCC) including Abu Dhabi, Dubai, Sharjah, Saudi Arabia, Bahrain, Egypt, Oman, Kuwait, Qatar, in addition to Europe, the Americas and the Asia-Pacific, with largest delegations from the EC, Singapore, North Asia and the Indian SubContinent.

The four Pre-Conference Workshops from March 25–27, offers intensive coverage and in-depth analysis covering the impact of the 0.5% global sulphur cap regulations, while providing learning opportunities and case studies, guest presentations and a specially arranged laboratory visits as part of the curriculum.

Two site visits have been arranged for the afternoon of **Wednesday March 29th**, hosted by the Port of Fujairah and the Fujairah Port Medical Centre. This will provide attendees an opportunity to visit and view the latest facilities at the Port, its offshore Anchorage including the Fujairah Oil Tank Terminals and the recently launched VLCC berth, as well as the new State-of-the-Art Port Medical Centre.

FUJCON continues to enjoy the support of the authorities and leading companies in the bunker trade community in Fujairah and the region. The Port of Fujairah, Akron Trade & Transport, Aegean Bunkering, Fujairah Oil Terminals, Fujairah Industry Oil Zone, GPS Chemoil, ILFS Prime Terminals Fujairah, National Bank of Fujairah, Socar Aurora Fujairah Terminal, Vopak Horizon Fujairah, Veritas Petroleum Services & VTTI

Fujairah have taken a high profile at FUJCON 2017, together with Bakri International Energy Ltd, Gaztransport & Technigaz France, Endress & Hauser, Emirates Maritime Arbitration Centre, S&P Global Platts and Star Fuels. In addition Fujcon 2017 is supported by BIMCO, IBIA, Institute of Chartered Shipbrokers Middle East, WISTA, UAE Shipping Association, The Nautical Institute UAE Branch, The Society for Gas As A Marine Fuel, The Mission to Seafarers as Endorsers and 15 media sponsors.

"Participating organizations will not only gather vital industry insights, but will also enjoy a prime opportunity to interact face-to-face with clients, suppliers, key decision-makers, influential leaders, industry experts, and potential business partners. The Forum's sponsors profile leading brands in the business and will no doubt inspire and benefit global players from across the bunkering & oil storage supply chain participating in this unique gathering" said the organisers, Conference Connection.

Amidst the backdrop of Fujairah's importance as an international anchorage & crude oil hub, FUJCON 2017 and the Fujairah Bunkering Week will provide an exciting venue for key players to meet and interact with a distinguished array of marine experts & industry leaders addressing the bunkering community.

For more information, visit www.fujcon.com

About FUJCON

Fujairah Bunkering & Fuel Oil Forum

Held biennially in the Emirate of Fujairah, FUJCON is the pre-eminent bunker forum for the Middle East markets and the region's most prestigious. The anchor event held during the "Fujairah Bunkering Week" - a week of specialized professional training comprising bunker courses and briefings, laboratory visits & an off-shore anchorage site visit to the Port of Fujairah – organized by the Conference Connection, FUJCON was launched in year 2000. Not only has it grown to enjoy international recognition and attendance from nearly 50 countries covering diversified sectors of the bunkering industry, but it has attracted foreign investment in Fujairah, raising its profile as an internationally recognized service Anchorage, being amongst the world's top three bunkering locations and as a global hub for both oil storage and oil product supply.



FUJCON
27-29 MAR 2017
Fujairah, UAE

Issued by:

Fujcon Secretariat at 135 Middle Road #05-01 Bylands Building Singapore 188975

ENQUIRIES

IN S'PORE: Ms Shaman Mulchand at Phone +(65)63380064, Fax +(65)63384090 or Email: shaman@cconnection.org or info@cconnection.org

IN FUJAIRAH: Ms Nourah Al Shara, Deputy Marketing Manager, Port of Fujairah Tel: 9719-2070211 Email: deputy-mkt@fujairahport.ae or Mr Jamal Adam, Media Office Manager, Govt of Fujairah, at Phone +(9719)2222 111 Mob: (97150)5953 855 Email: aadaam2003@gmail.com